



“ Le monde à portée de main ”



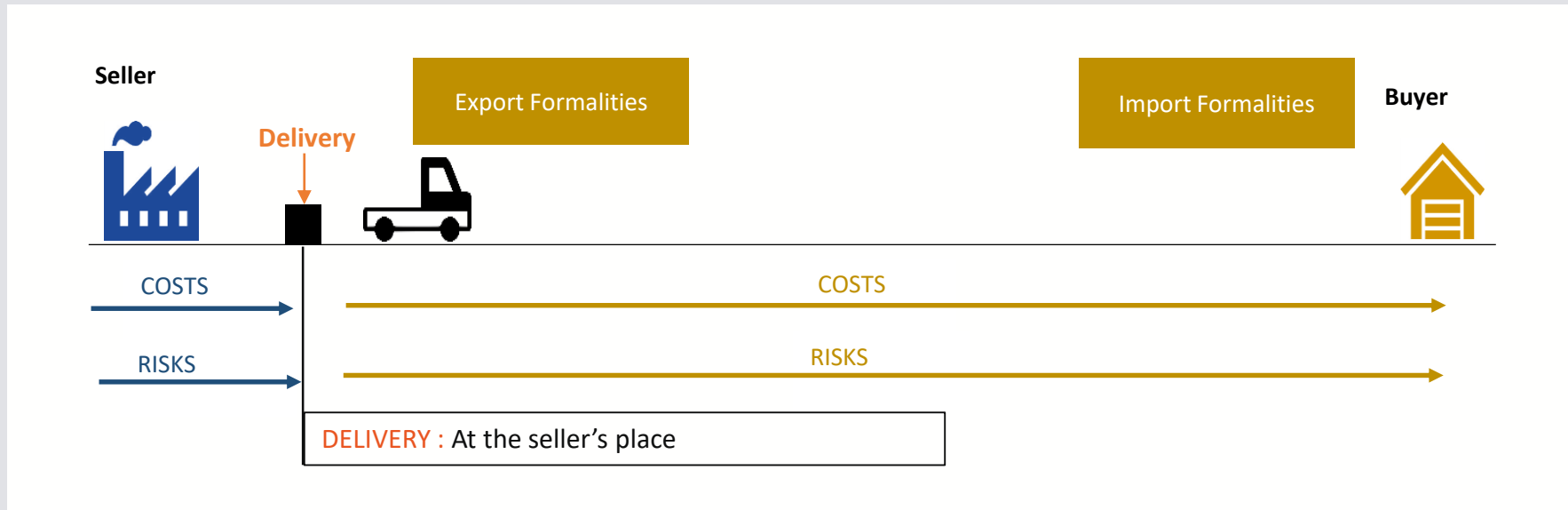
INCOTERMS 2020

Presentation





EX WORK (EXW) : Named place



OBLIGATIONS

SELLER :

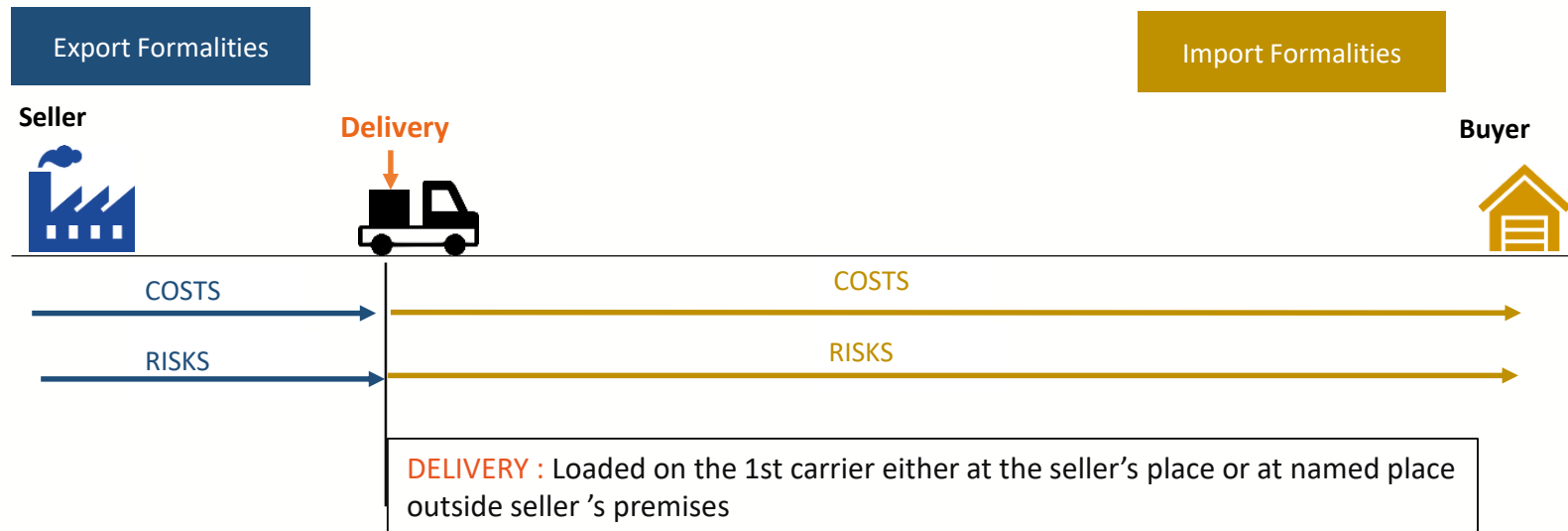
- Provide goods according to contract and deliver goods at his premises.
- Assist buyer to obtain necessary export license.

BUYER :

- Take delivery at seller's premises
- Arrange transport from premises
- Obtain licenses and export/import permits
- Bear risk of loss and damage after delivery



FREE CARRIER (FCA) : Seller's premises



OBLIGATIONS

SELLER :

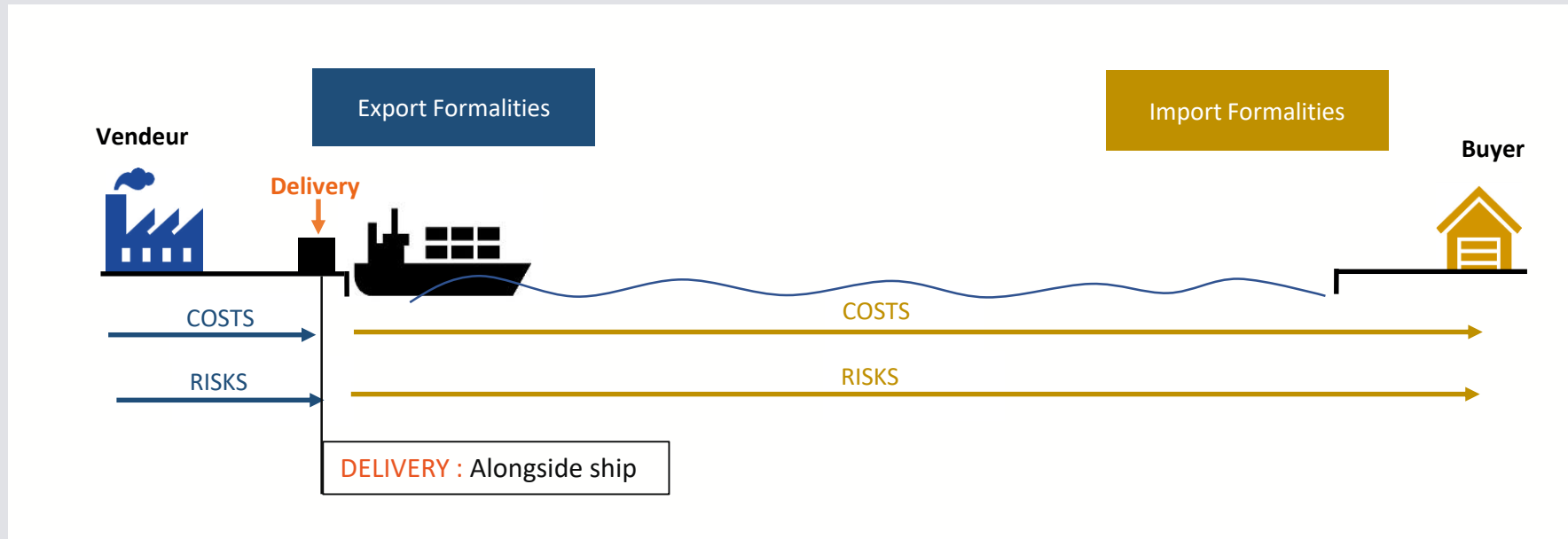
- Deliver the goods to the carrier agreed
- Pay all costs until delivery
- Comply with export licenses and customs formalities.

BUYER :

- Accept delivery of the goods
- Arrange for carriage of goods
- Pay all costs after delivery
- Comply with import licenses and customs formalities



FREE ALONGSIDE SHIP (FAS): Named port of shipment



OBLIGATIONS

SELLER :

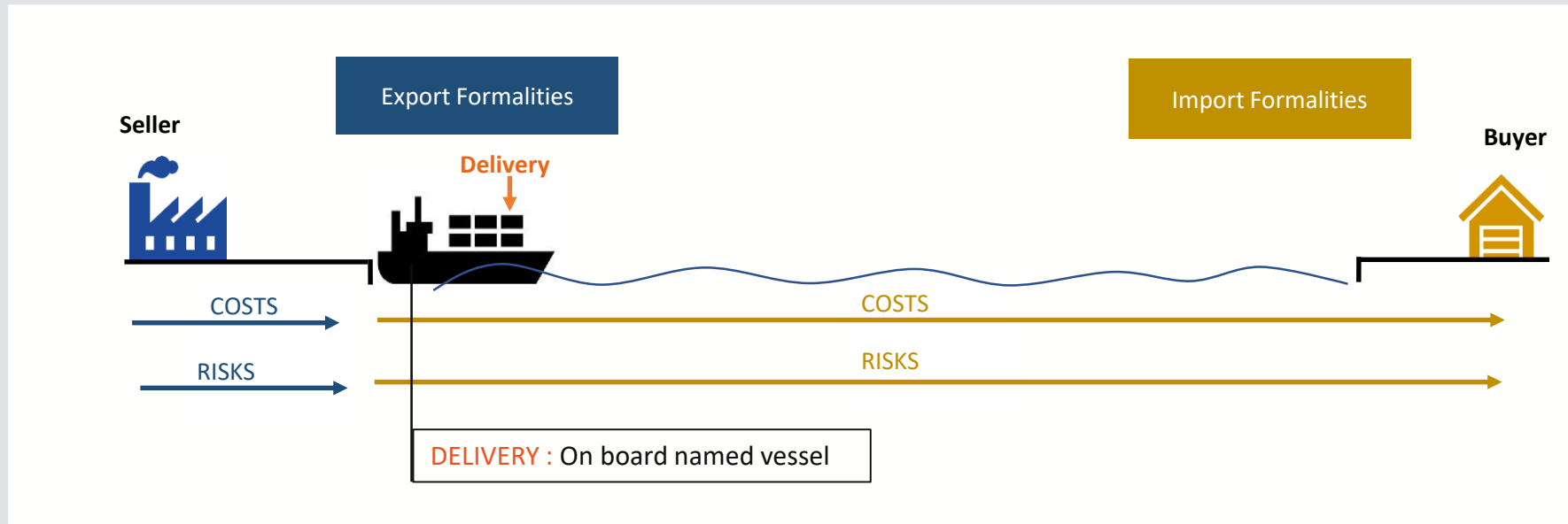
- Provide goods according to contract and deliver them alongside named vessel at named port.
- Pay all costs until delivery alongside ship
- Obtain necessary export licence

BUYER :

- Take delivery alongside ship
- **Pay all cost after delivery alongside ship**
- **Arrange for shipment at own expense**
- Obtain licences and official permission for export/import



FREE ON BOARD (FOB) : Named port of shipment



OBLIGATIONS

SELLER :

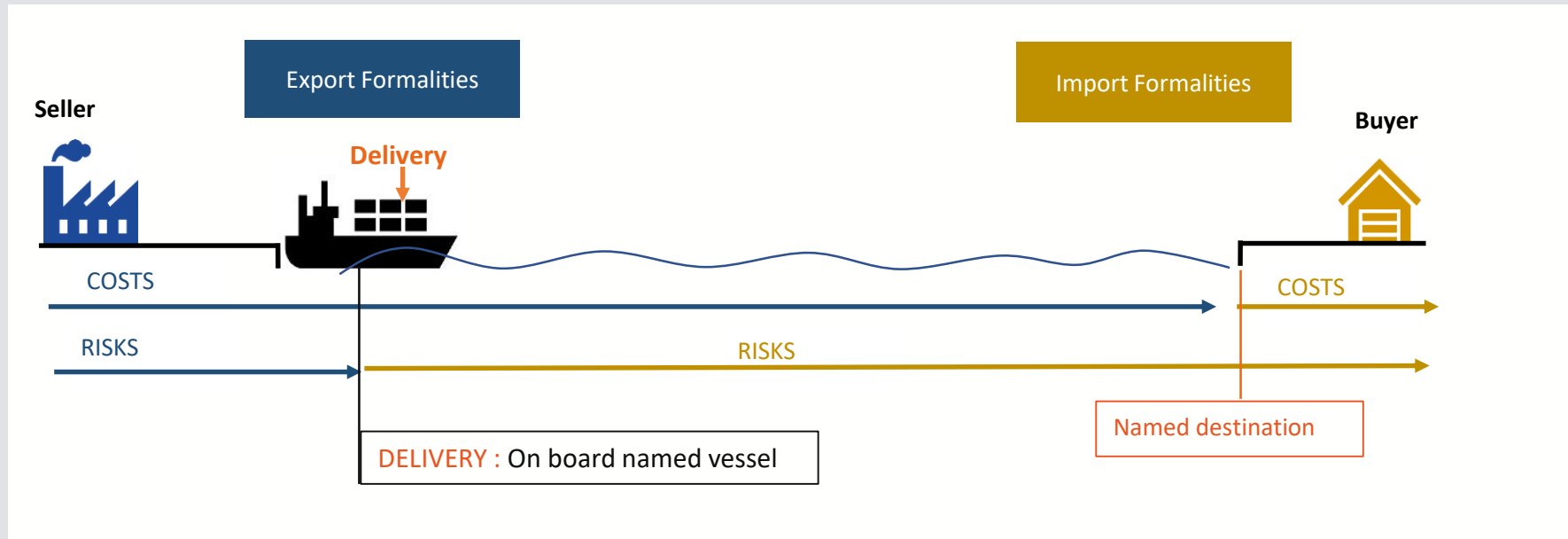
- Deliver goods on board named vessel at named port
- Pay all costs until delivery on ship
- Bear risk of loss and damage until time of delivery on ship
- Assist buyer to obtain necessary export licence

BUYER :

- Take delivery at named port
- **Give seller adequate notice of ship and port of loading**
- **Arrange for shipment at own expense**
- Bear risk of loss and damage after delivery
- Obtain licenses and official permission for export/import



COST AND FREIGHT (CFR) : Named port of destination



OBLIGATIONS

SELLER :

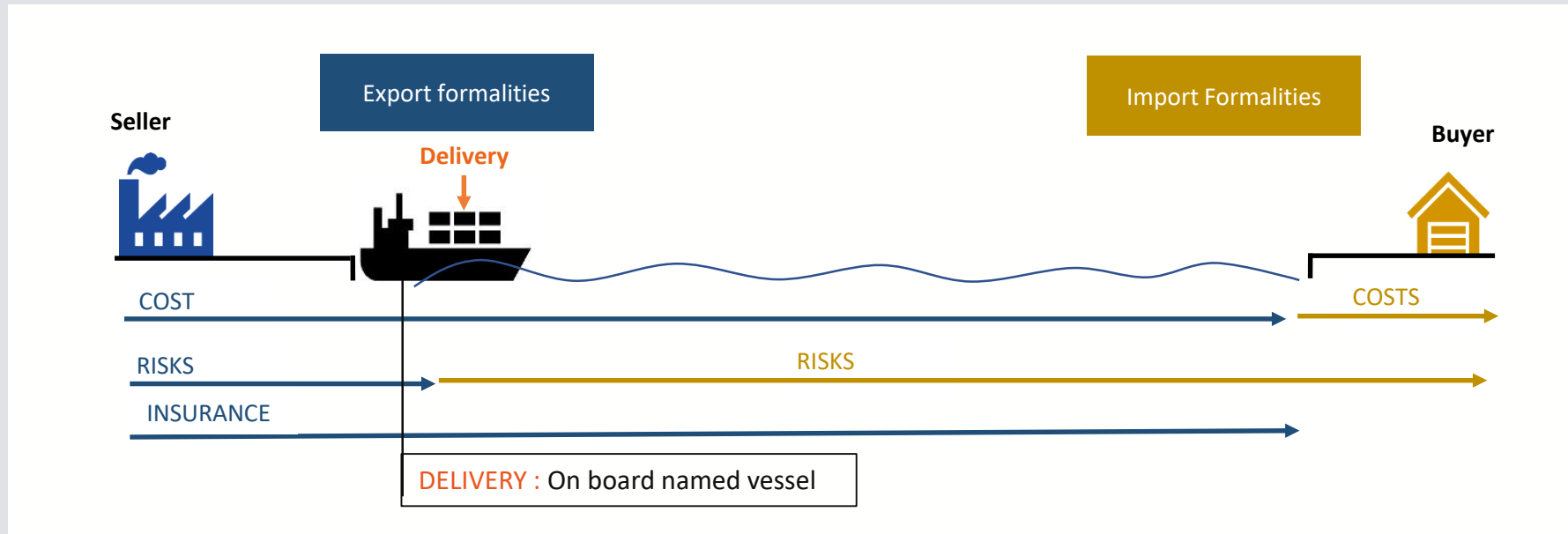
- Deliver goods on board named vessel at named port
- Pay all costs until delivery at port of destination
- Bear risk of loss and damage until delivery on board of ship.
- Assist buyer to obtain necessary export licence

BUYER :

- **Take delivery at named port**
- Arrange delivery at his own expenses at agreed destination
- Bear risk of loss and damage after delivery
- Obtain licenses and official permission for import



COST, INSURANCE AND FREIGHT (CIF) : Named port of destination



OBLIGATIONS

SELLER :

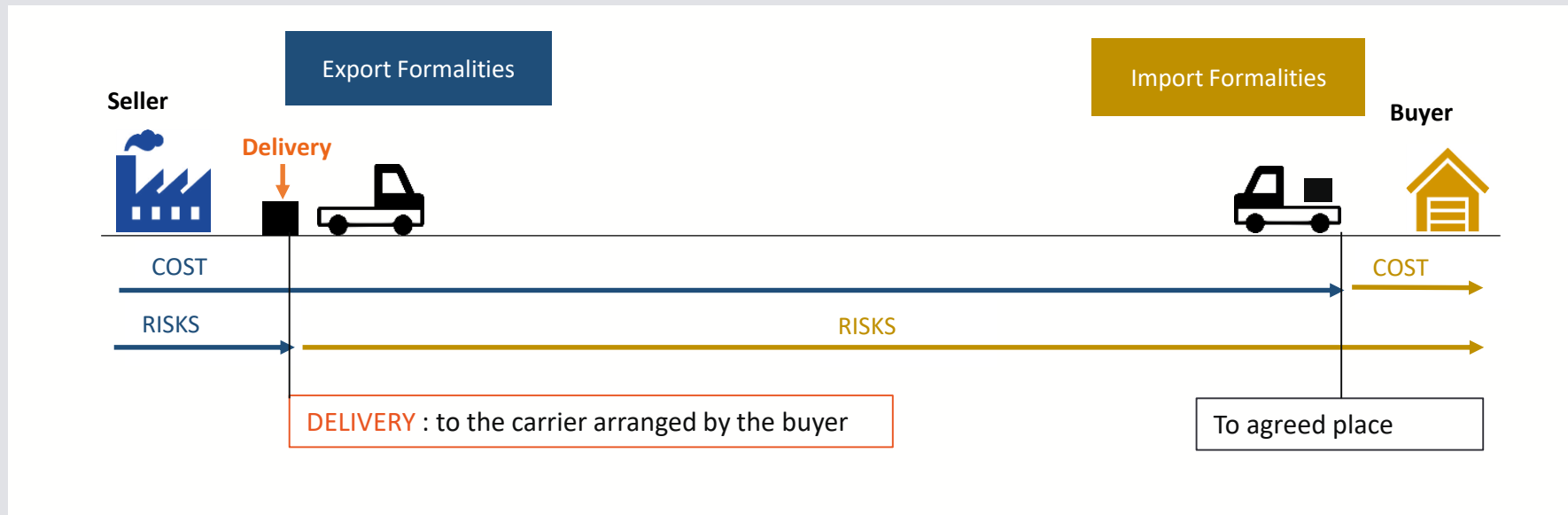
- Deliver goods on board named vessel at named port
- Pay all costs until delivery at port of destination
- **Arrange at own expenses for shipment of goods to named port.**
- **Arrange insurance of goods.**
- Obtain necessary export licence
- Provide insurance minimum cargo Clauses C

BUYER :

- **Take delivery at named port**
- Pay all costs after delivery including duties and taxes, and post-shipment.
- Bear the risk of loss and damage after delivery at port of shipment
- Obtain import any import licence



CARRIAGE PAID TO (CPT) : Named place of destination



OBLIGATIONS

SELLER :

- Deliver goods to first carrier.
- Pay cost of delivery to agreed point and make the contract of carriage.
- Bear risk of loss and damage until delivery
- Assist buyer to obtain necessary export licence.

BUYER :

- Take delivery at named point
- Bear risk of loss or damage after delivery to first carrier
- Obtain licences and official permission for import
- Pay all costs after delivery including duties and taxes



CARRIAGE AND INSURANCE PAID TO (CIP) : Named place of destination



OBLIGATIONS

SELLER :

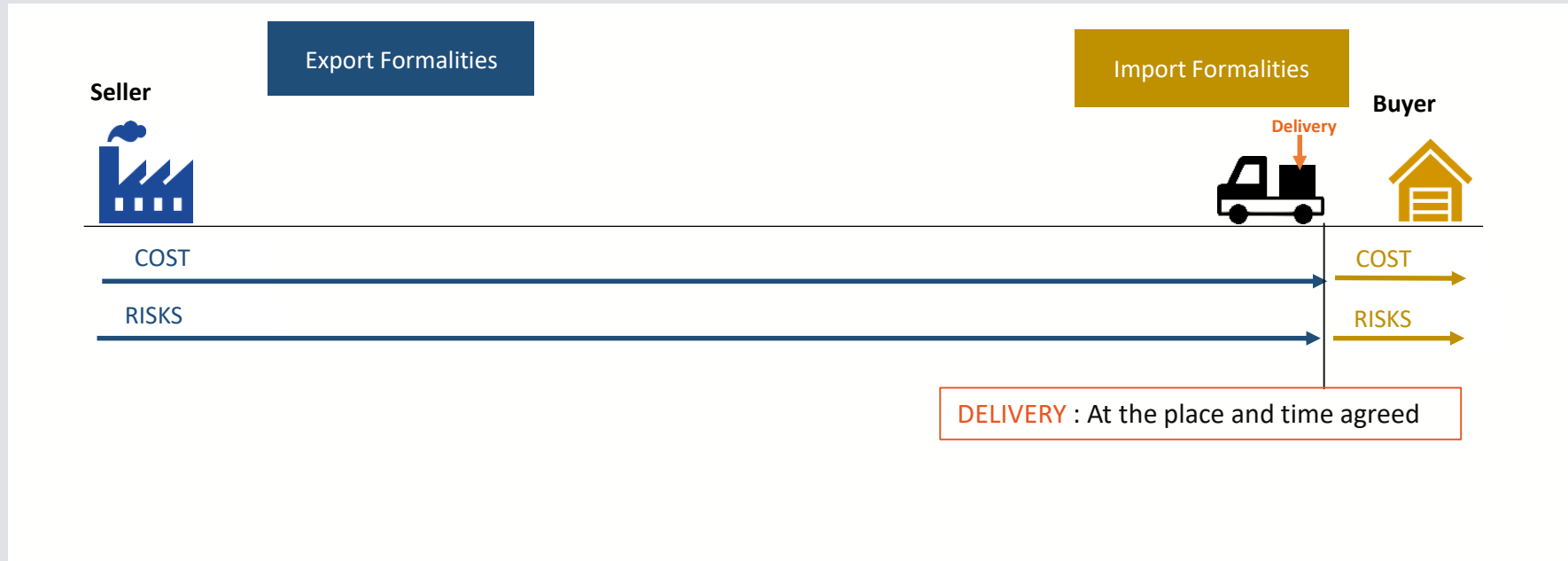
- Deliver goods to first carrier
- Pay cost of delivery to agreed point and make the contract of carriage
- Bear risk of loss and damage until delivery to first carrier
- Obtain necessary export licence
- Provide insurance cargo Clauses A and pay for it

BUYER :

- Take delivery at named port
- Bear risk of loss and damage after delivery
- Obtain licence and official permission for export / import
- Pay all costs after delivery including duties and taxes



DELIVERED AT PLACE (DAP) : Destination at place agreed



OBLIGATIONS

SELLER :

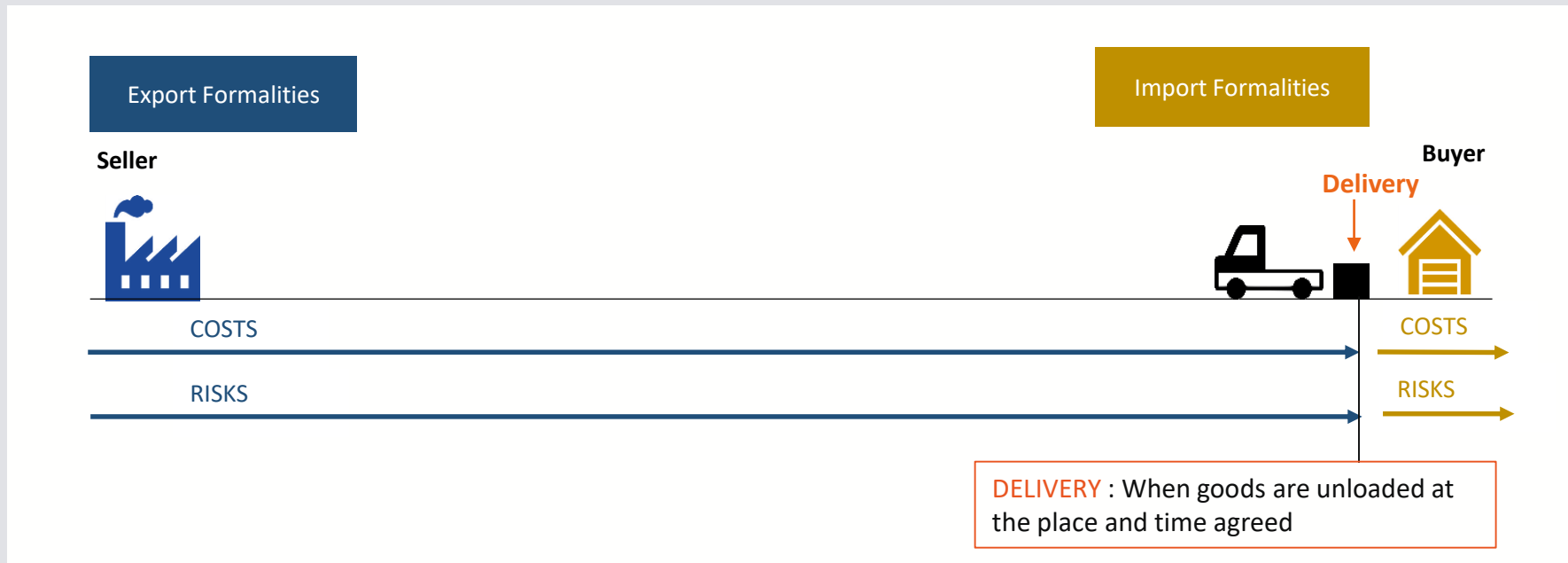
- Deliver the goods not unloaded at the agreed point and time
- Pay all cost of main carriage and loading at place of origin
- Bear risks of loss and damage until goods are available as agreed
- Obtain necessary export licenses or local authorizations for exporting goods.

BUYER :

- Take the delivery at agreed place of destination
- Obtain the import permit for the export of goods



DELIVERED AT PLACE UNLOADED (DPU)



OBLIGATIONS

SELLER :

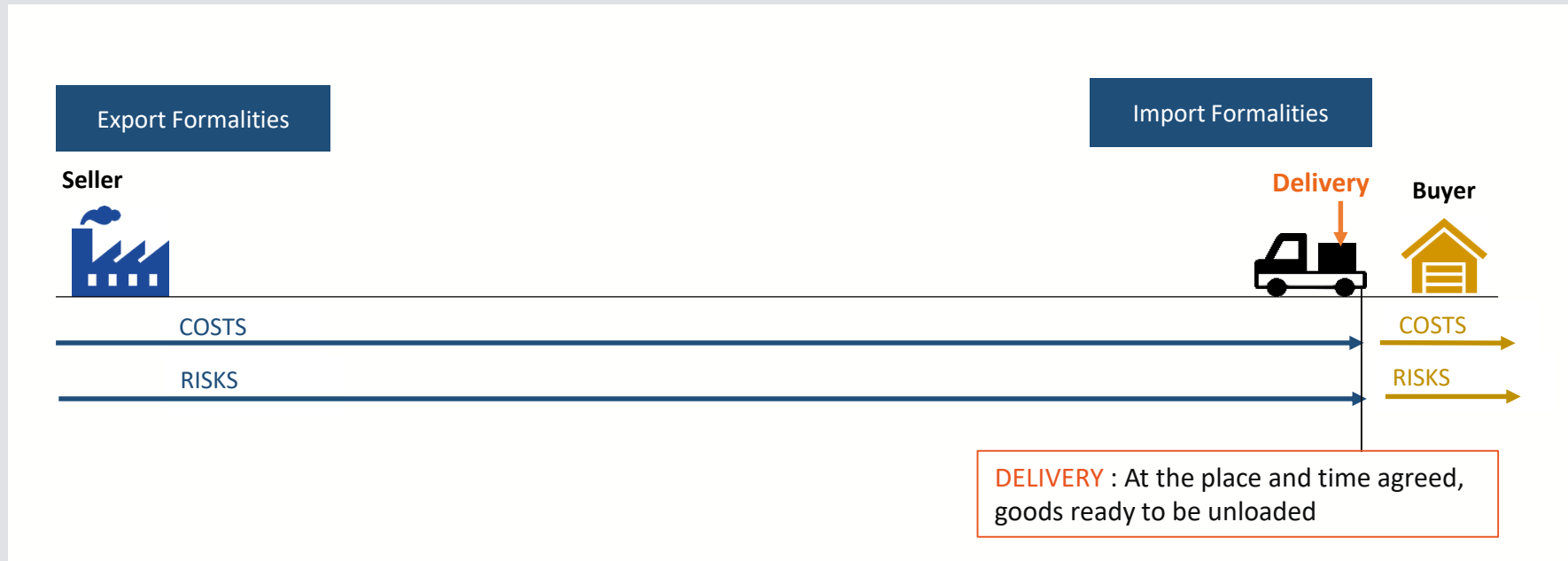
- Deliver the goods unloaded at the agreed point and time
- Pay all cost of main carriage, loading at place of origin, unloading at place of destination.
- Bear risk of loss and damage until goods are available as agreed
- Obtain necessary export licence

BUYER :

- Take delivery of the goods at place of destination
- Pay for all cost relating since goods are available, import customs, duties and taxes.



DELIVERED DUTY PAID (DDP) : Named place of destination



OBLIGATIONS

SELLER :

- Deliver the goods at final point agreed
- Supporter les frais de transport jusqu'au lieu de destination convenu ;
- Provide export licenses or local authorizations for export and import
- Arrange and pay for the carriage of the goods
- Bear risks of loss and damage until final delivery

BUYER

- Take delivery once the goods are available



Siège social

Z.I. de la Delorme - 10, avenue de la Bauxite - BP 40063 - 13315 MARSEILLE CEDEX 15
marseille@groupe-rdt.com - Tél. : +33 491 030 647

